Annexure-"A"

Press Release

Maruti Suzuki sales in November 2019

New Delhi, December 1, 2019: Maruti Suzuki India Limited sold a total of 150,630 units in November 2019. This includes 141,400 units in domestic market, 2,286 units of domestic OEM sales and 6,944 units of exports.

The sales figures for **November 2019** are given below:

Category: Sub-segment	Models	November			April-November			April'18 - March'19
		2019	2018	% Change	2019-20	2018-19	% Change	
A: Mini	Alto, S-Presso[3], Old WagonR[2]	26,306	29,954	-12.2%	154,521	276,404	-44.1%	368,990
A: Compact	New WagonR[2], Swift, Celerio, Ignis, Baleno, Dzire	78,013	72,533	7.6%	527,250	589,737	-10.6%	871,864
Total: Mini + Compact Segment		**104,319**	**102,487**	**1.8%**	**681,771**	**866,141**	**-21.3%**	**1,240,854**
A: Mid-Size	Ciaz	1,448	3,838	-62.3%	18,230	31,745	-42.6%	46,169
Total A: Passenger Cars		**105,767**	**106,325**	**-0.5%**	**700,001**	**897,886**	**-22.0%**	**1,287,023**
B: Utility vehicles	Gypsy, Ertiga, XL6, S-Cross, Vitara Brezza	23,204	23,512	-1.3%	160,522	174,145	-7.8%	264,197
C: Vans	Omni, Eeco	10,162	14,053	-27.7%	81,253	116,608	-30.3%	178,606
Total Domestic Passenger Vehicle Sales		**139,133**	**143,890**	**-3.3%**	**941,776**	**1,188,639**	**-20.8%**	**1,729,826**
Light Commercial Vehicles	Super Carry	2,267	2,128	6.5%	16,597	14,719	12.8%	23,874
Total Domestic Vehicle Sales		**141,400**	**146,018**	**-3.2%**	**958,373**	**1,203,358**	**-20.4%**	**1,753,700**
Sales to other OEM: A: Compact		2,286	-	-	16,590	-	-	-
Total Domestic Sales (Domestic + OEM)[1]		**143,686**	**146,018**	**-1.6%**	**974,963**	**1,203,358**	**-19%**	**1,753,700**
Total Export Sales		**6,944**	**7,521**	**-7.7%**	**70,013**	**72,274**	**-3.1%**	**108,749**
Total Sales (Total Domestic + Export)[1]		**150,630**	**153,539**	**-1.9%**	**1,044,976**	**1,275,632**	**-18.1%**	**1,862,449**

**Clarifications:*

1. Effective April 2019, Sales to other OEM have commenced and are reported as 'Sales to other OEM'. Total Domestic Sales (Domestic + OEM) and Total Sales (Domestic + Exports) may be viewed in this context.

2. Effective February 2019, sales of new WagonR (full model change, now also with bigger engine and increased length) are reported under the compact sub-segment. The sales number of old WagonR (now discontinued) are however, reported in the mini sub-segment. Sales numbers for the mini and compact sub-segment may be viewed in this context.

3. XL6 launched in August 2019 and S-Presso launched in September 2019.